Italy–Greece: Opportunities of industrial cooperation

List of Greek Companies

| COMPANY | SECTOR | PROFILE/ INTEREST/OBJECTIVE | REPRESENTATIVE |
|----------------|---------------|--|--------------------------------|
| MLS | INFORMATION & | Founded in October 1989 in | Mr. Ioannis Zannas |
| | COMUNICATION | Thessaloniki, MLS Multimedia SA | www.mls.gr |
| | TECHNOLOGY | quickly became a leader in the | |
| | (ICT) | development and implementation of | |
| | | interactive media technology | |
| | | (Development of SMARTPHONES, | |
| | | NAVIGATION SYSTEMS, TABLETS etc.) | |
| | | Would like to have contacts with: | |
| | | Italian distribution companies | |
| | | Italian retailers that are | |
| | | interested in these products | |
| | | Italian mobile network | |
| | | providers | |
| | | Italian start-ups which could sell to MLS | |
| | | their products | |
| RELATIONAL- | ICT-FINANCIAL | Provides a wide range financial | Mr. Panayiotis Markanantonatos |
| FINANCIAL | | solutions and data services, in order to | Mr. Christos Roupas |
| SOLUTIONS | | build and manage a reliable portofolio. | www.relationalfs.com |
| COMPANY | | Wishes to have B2B meetings in Italy | |
| | | with companies such as SAS, | |
| | | Engineering, GruppoSigla, Maersk etc. | |
| SEPE- Union of | UNION-ICT | Wishes to have meetings with Italian | |
| Greek ICT | | technological parks, ICT companies and | Mr. Tzikas |
| Companies | | Italian ICT institutional bodies, unions, | |
| | | confederations etc. | |
| GOLDAIR CARGO | LOGISTICS | Leader in the Greek market of | Mr. Kallinikos Kallinikos |
| | | International forwarding, | Executive Vice President |
| | | transportation, storage and logistics. | |
| | | | |
| PLANNING | LOGISTICS | Services provided: Sustainability | Mr. Panayiotis Andrianopoulos |
| | | engineering, business planning, | Mr. Stamatis Andrianopoulos |
| | | environmental management, IT for | www.planning.gr |
| | | businesses. | |
| | | Areas of interest | |
| | | 1. Agrologistics Hub | |
| | | An agrologistics hub is a logistics hub | |
| | | focused on the exchange of agricultural | |
| | | products among different areas and | |
| | | different stakeholders. The agro- | |
| | | logistics hub functions mainly as a | |
| | | cross-dock station where products | |

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| | | arrive, sold, grouped and shipped to | |
| | | their final destination. | |
| | | 2. City Logistics | |
| | | Urban/city consolidation centers are | |
| | | utilized to handle the distributions of | |
| | | goods in big cities in the most efficient | |
| | | way. The products arrive from different | |
| | | manufacturers in these centers and | |
| | | distributed to their final destination by | |
| | | | |
| | | consolidating the loads per delivery | |
| | | area. These centers may or may not be | |
| | | operated by the municipality. In Italy | |
| | | there are more than 10 Urban/city | |
| | | consolidation centers. | |
| | | 3. Control Tower | |
| | | Control tower is a business unit of a | |
| | | company or a company itself that offers | |
| | | services related to logistics. | |
| | | | |
| | | The company is interested in contacts | |
| | | with similar Italian companies, centers | |
| | | or institutions, in order to exchange | |
| | | knowhow and cooperation. | |
| YIOTIS S.A | FOODS | The leader in the Greek market. Main | Mr. Yiannis Yotis |
| 10113 S.A | FUUDS | | |
| | | products: baby food, confectionary, | |
| | | chocolate drinks, deserts, semi finished | |
| | | meals and deserts. | |
| | | A special line of products are "sweet | |
| | | and balance" which are confectionary | |
| | | products low in sugar, ideal for diets | |
| | | and people with high sugar in their | |
| | | blood. | |
| | | | |
| | | Would like to meet with companies | |
| | | that are interested in such products or | |
| | | which are interested to distribute in | |
| | | Italy these products. | |
| EUNICE Energy | ENERGY | Eunice Energy Group (EEG) is an | George Kalavrouziotis |
| Group | | independent group of entirely Greek | www.eunice-group.com |
| | | interests that is active in the sectors of | <u>_</u> |
| | | | |
| | | energy and technology and, more | |
| | | specifically, in the sector of generation | |
| | 1 | of electricity by Renewable Energy | |
| 1 | | | |
| | | Sources (RES). | |
| | | Sources (RES). | |
| | | | |

| | ENERGY | | Mr. Dimitrios Kamidis |
|----------------------|--------|---|---|
| PHILIPPOPOULOS | ENERGY | PHILIPPOPOULOS ENERGY TECHNICAL | 6974827103 |
| ENERGY | | S.A. is a company which designs and | www.biomass.com.gr |
| TECHNICAL S.A. | | constructs industrial units for the | www.nphilippopoulos.gr |
| | | energy utilization of Biomass and Solid | www.nphinppopodios.gr |
| | | Waste. | |
| | | | |
| | | Is interested in cooperation with clients | |
| | | who wish to replace the mineral fuels | |
| | | (oil, natural gas, coal) and have | |
| | | subproducts of wood, rice husk, cotton | |
| | | husk, wood chips, animal by-products | |
| | | or other types of solid waste containing | |
| | | energy content. The company | |
| | | constructs power generating units | |
| | | which use Biomass and Solid Waste. | |
| ETVA - VIPE, | | ETVA-VIPE is a Piraeus Bank (PB) and | Mr. Loukatos |
| Establishment and | | Hellenic Republic (HR) joint venture where | |
| Operation of | | PB owns 65% and HR 35%. ETVA is a | |
| Industrial areas and | | vehicle for the development of | |
| Business Parks | | entrepreneurship, with a significant land | |
| | | stock sale and special know-how in | |
| | | Environmental Economics | |
| FEDERATION OF | | Numbering more than 420 members | Mr. Athanasios Savvakis - President |
| INDUSTRIES OF | | companies from the Regions of Macedonia, | |
| NORTHERN | | Thrace and Epirus, coming from all sectors | |
| GREECE (FING) | | of manufacturing, the primary mission of | |
| | | F.I.N.G. is to defend the moral, economic | |
| | | and professional interests of its members. | |
| SOLAR CELLS | ENERGY | Solar Cells Hellas Group provides high | Mr. Sofoklis Pitarokilis |
| HELLAS GROUP | | quality professional solutions for the | Mrs. Panagiota Nika |
| (SCH) | | realization of Renewable Energy | Mr. Grigorios Tasoulas Mrs. Spyropoulou Theodora |
| | | Sources (RES) projects, including the | Mis. Spyropodiou meodora |
| | | development of techno economic | |
| | | studies for energy and energy saving | |
| | | projects as well as the design, | |
| | | procurement of equipment, | |
| | | construction, operation and | |
| | | maintenance of PV plants. | |
| | | | |
| | | Interested in meeting with Italian | |
| | | companies which operate in the field of | |
| | | hydroponic cultivation and | |
| | | greenhouses | |
| | | hotel equipment in order to | |
| | | purchase from them | |
| | | • small aeolic generators for | |
| | | house use in order to purchase | |
| | | from them | |
| | | | |

| BIOTEV | ENERGY | Management of organic waste | Mr. Avraam Karagiannidis Mr. Timoleon Venetsanos |
|---|----------------------------|-----------------------------|---|
| LP ENERGY | ENERGY | Producer of electric energy | Mr. Lazaros Stylianidis |
| ASSOCIATION OF INTERNATIONAL FREIGHT FORWARDERS AND LOGISTICS ENTERPRISES OF GREECE | LOGISTICS - ASSOCIATION | ASSOCIATION | Mr. Emmanoil Vitsras |