



Bahrain Company Profile - Briefs

BIE, Rome - 17 September 2012

#	Company Name	Contact Person (s)	GVT	Sector	Present Business type	Company Brief	Collaboration Sought
1	Annada	Nada Al Alawi, Noor Al Alawi		Textile	Luxury silk scarves based on paintings. www.annadaonline.com	Annada produces scarves in partnership with various artists. Annada brings together art, fashion and romance all in one medium of unique scarves designed by Middle Eastern artists. The investor has an MBA with over 10 years working experience and entrepreneurship. This is the second business starting and Annada Brand is acquiring a lot of interest in the Middle East and World Wide.	We are interested to meet high end department stores and boutique buyers as well as corporate gift companies for cooperation. We are also interested to meet manufactures of accessories; Leather goods and high quality fabric printers. We would like to find distribution channels in Italy, option 1: high end silk scarf distributors. Option 2: selling her scarf in a high end retail store or a mall.
2	Ashrakath beauty salon	Ms. Noora alkaabi		Beauty	Ladies salon	We are a beauty salon that specializes in makeup & hair and all aspects of women's beauty needs.	We are interested to meet makeup artists, hair dressers and companies that produce makeup products and salon equipment. Beauty Technology. We are opening a new Salon/Spa and we need all beauty equipments and accessories, like relaxing machines and accessories, weight loss machines, machines and products for nail, face, skin and hair treatment.
3	Global Cargo and Travellers Services (GCTE)	Huda Mohammed Janahi	Manama	Services	Customs clearance; Cargo services; warehousing.	<p>Huda Janahi started her first business in 2000 and has since expanded her GCTS, covering from cargo services, importing and exporting, distribution, advertising, and manufacturing. These business are as follows:</p> <p>GCTS – freight forwarding, customs clearance & delivery service, agents representation, packing & removals, charter flight / project cargo handling, sea-air cargo, transportation & inter-airport trucking, refrigerated transport, bonded warehousing, fulfillment & distribution</p> <p>Regional Trading & Advertising Est. – Image projection, lamp post advertising, outdoor advertising in prime location in Bahrain.</p> <p>K-Span Building Systems – Steel buildings that can be fabricated and constructed on-site. These steel arches are designed to be totally self-supporting and do not require support structures such as steel frame buildings. It is also insulated and no waterproofing is required. With less time, fewer materials and easier construction, the system is cost-efficient.</p> <p>Last Minute – A shop located in different malls in the country that provides products for individuals on the rush (batteries, chargers, printing & photocopy services, etc.)</p> <p>Mrs. Janahi received different awards and recognition from various organizations and government entities due to her outstanding performance as a woman entrepreneur in the GCC. The following are some of her awards:</p> <ul style="list-style-type: none"> • Mohammed Bin Rashid Award for Young Business Leader 2005 • Investor of the Year Award 2005 – Young Innovative Entrepreneur category • Forbes Magazine: Ranked 46th most powerful Arab businesswoman in 2006 • GCC Young Entrepreneur of the Year Award 2008, Oman • World Economic Forum on Middle East – mentioned by then-president George W. Bush as “an example of improved status of women in Kingdom” • UNIDO Leader Entrepreneur Award 2009 • UNIDO Entrepreneur Ambassador 2011 	<p>GCTS is seeking to develop more networks and contacts that will benefit her business in the cargo and logistics services. The following are some networks that will be needed:</p> <ul style="list-style-type: none"> • Contacts for cargo services in Europe that will enable her to network her company and • make use of their services for her own clients • Assistance in her freight forwarding, and other services of the company • Acquire more technical know-how on more advanced systems of logistics, • Develop strategic linkages to different companies in Europe and other countries. <p>They are interesting in opening a project in Bahrain that has to do with logistics. 2. e commerce and distribution through Bahrain to MENA region. 3. advertisement on the streets. 10 million sales logistic. Will partner with global logistic and postal plus. mainly middle east. monthly around 500 tons. Workers: 50 in Bahrain.</p>

4	Curve Jewellery	Khulood A. Qader		Jewellery	Fine Jewellery, Natural Pearls, Diamonds, Gold, Color stones. www.curvejewellery.net	Curve Jewellery is a local Bahraini based jeweler bruin child of Bahraini female jewellery designer Mrs. Khulood A. Qader certified gemological by GIA United States, Curve jewellery integrates finance, communication, marketing and securities relation with clients and business owner based on relationship and professional two – way communicational security deals.	In Italy, the Company is seeking to: <ul style="list-style-type: none"> • meet with high end gold and silver manufacturers. • meet with gold and silver machinery suppliers. • establish business relationship and communication • acquire market skills • growth and putting partnership deals • determine what over unique strengths are • make and match our products closely as possible with needs of the markets She is expanding her workshop and she would like to get jewellery machinery like laser soldering, engraving machine, casting, a machine that would stamp her logo. Yes she is interested in commercial agreement to distribute Italian Jewellery.
5	Event Starts	Yasmeen	Aali	Services	Event management corporate	I have experience in P.R. and management for 13 years in Saudi Arabia and Bahrain. I established the company for almost 2 years.	we are interested in meeting P.R. events managements and conferences. Other companies from media and P.R. They are seeking collaboration with any PR also in conferences organization in business, education, weddings and fashion. They are also interesting in Training session.
6	Fareeda	Fareeda Swar		Beauty	Beauty salon / Restaurants	4 branches Beauty salons and spas Restaurant and coffee shops with a theme eg: a whole French themed restaurant with French staff and chefs and food.	The company is interested in companies that would provide with: <ul style="list-style-type: none"> • Beauty accessories • Accessories and technologies for spas and saloons. • People in the restaurant business. They need sources for artificial nails & nail design; hair extensions (artificial and natural); G5 machine (to burn the fat from the body); machine to do the facials; steam bath machine; massage machine; machine for Moroccan baths.
7	Green FX W.L.L.	Khulood Al Qattan	Manama	IT	IT Software Solutions. Web designing. www.tallybahrain.com	The Company offers Customized Softwares, Training & Development and related services. The owner has a professional background of 23 years in banking and investments. Currently manage Green FX and Prime Advisory W.L.L. also a business point (business center). Board member in Bahrain Business Woman Society.	The company is seeking to: <p>Italian companies in IT sector.</p> <p>The are seeking software developers in HR mgmt, mgmt accounts, supermarkets, manufacturers. Distribution, real estate. Collaboration: partnership with a software development company. Distribute their product in Bahrain and/or viceversa.</p>

8	Hejair Group	Mr. Khalaf Hejair	Manama	Various	Various	Mr. Hejair is a board member in the Bahrain Chamber of Commerce & Industry and head of other committees. He owns Hejair group that are in A/C conditioning contractors, Real estate, Swimming pool construction and maintenance. He has manufacturing facilities for TVs in China.	Mr. Khalaf Hejair is willing to meet with contacts working in the following areas: <ul style="list-style-type: none"> • Dates distributing and exporting • Landscaping • Lights manufacturers • Garden accessories • Contracting – technologies • Swimming pool technology and maintenance. They are seeking partners for constructing the pools, they want people that designs and get more ideas on pools but they do not want PVC. Lightning: They are looking to buy, import. external and internal, energy and spot lights. Landscaping: looking for designers.
9	Highland Restaurants and coffee shop	Roua Al Hayki	Manama/alsalmaniya	Marketing, PR, Food	Marketing/ PR/ Advertising Services	<ul style="list-style-type: none"> • Experience in Business administration and marketing • 10 years work experience as Business administration • I register foreign and legal information set etc.... 	In Italy, the company is seeking to: <ul style="list-style-type: none"> • Market and services for futures upcoming business opportunities • Market companies and its ties internationally • Look for new business opportunities and international investors which would like to invest in Bahrain to facilitate their work and market for their investment ideas and also find them potential partners • Develop new ties/ relations with new customers and clients
10	IceTak	Amer Mohammad	Bukowarah, Riffa,	Food	Icecream	Company produces three different flavors of frozen yogurt and sells it in local markets. It is already dealing with some italian companies working in the same field.	The company would like to meet with more ice cream companies in order to develop its business. Furthermore it would like to scout efficient machines and more flavors. Right now he has an all in one machine that does "frozen ice cream". He is looking for an ice cream material "mixer. He wants more knowledge on ice production because he is hopping to grow soon.
11	National Occupational Safety and Healthy Centre	Mohamed Alawi	Sanabis	Services, garments	Manufacturing high-end garments. www.oshocentre.com	<p>OSHO is a national institution working amidst the economic knowledge to facilitate the requirements of both the public and the private sectors specifically concerned about protecting the worker and the working environment at the national and regional levels in order to reach more effective production and progress through the following:</p> <ul style="list-style-type: none"> • Improve and Innovate services linked with the Centre's fields of work • Provide and Publish information and insights on the science of the working environment and the public environments • Conduct studies and extensive research • Provide educational opportunities and specialized training • Introduce Consultants and Experts both nationally and internationally, who are specialized in the center's fields, and benefit from their knowledge and expertise • Provide national expertise to reach the Centre's goals and provide the needs of the beneficiaries. <p>Mohamed Alawi has over 45 years of experience in addition to the over all management and technical capabilities. The Director has developed the business to outreach other regions and execute large scale projects. The business operates in a niche market.</p>	The company is interested to provide industrial high-end safety clothing as a Bahraini manufactured products, as well as establish a possible supply chain line with Italian counterparts or entities that are interested. Type: flame resistance clothing. Possibly wanting additional components like accessories; gloves, helmets and others. They are seeking for machinery in the assembly of production for future purposes when the demand increases. Market: GCC and some parts of North Africa. Capability: 5000-6000/month. Selling approx 1000-1500/month. expectation: 5000-6000/month by year end.

12	Pet Arabia Co.	Abdulrahman	Abu Sayba	Pet	Pet supplies, food, and grooming services. www.petarabia.com	Pet Arabia is a recently established company based in the kingdom of Bahrain with the aim of catering to the requirements of pets especially cats and dogs while setting new standards in pet-care and grooming. We provide high-level services and products in pet-care in the following categories: <ul style="list-style-type: none"> • Pet grooming services • Pet food • Over the Counter Pet Medicine • Pet supplies (including beds, leashes & collars, toys, treats, clothing..etc) 	The company is willing to: <ul style="list-style-type: none"> • Meet suppliers in the pet industry • Meet pet store owners & grooming shops to share knowledge.
13	Bohammas Group	Suhair Bokhammas	Manama	Various	Building material Construction Travel and tour operator P.R. and events management International Trading Project Finance Project investment Companies establishment Joint venture Food items	Interested in meeting companies in: <ol style="list-style-type: none"> 1. Trading in food sector such as exporting high products of dates and importing Italian products. 2. Projects to joint venture 3. Building materials (Trading and manufacture) 4. any new concept that would be interesting to start in G.C.C. (Gulf Cooperation Council) Technologies: in construction. Food: they're whole salers and they are interested in importing fruits, vegetables, packed products like pasta, risotto and other food products. Looking for new markets in food products. Wanting to export dates from Bahrain to Italy. JV: retail sectors.	
14	Tails Co.	Ahmed Al Sharaf	Hidd	Pet	Fresh all natural pet food (dogs & cats). www.tails.com	“Tails” is a complete pet care center that provides a one-stop-shop for all pet owners and their pets. The products and services portfolio offers customers with a wide range of products catering to pet care services. <ul style="list-style-type: none"> • Natural pet food • Training advice • Pet consultation • Breed selection Company products ingredients are all found in nature and are utilized for their positive effect on your pet's health. In fact our pet food is human grade and safe; unlike most commercially available pet food. Dog food made with the best natural ingredients. <ol style="list-style-type: none"> 1. We use exclusively real chicken, beef, lamb - (No meal, No by products, No rendered meat) 2. Human grade local vegetables, meat, and whole grains. 3. Fortified with a selection of vitamins & minerals. 4. NO artificial coloring, NO artificial flavors, NO artificial preservatives. 5. Custom recipes for all pet life stages and conditions. 	The company is interested in meeting: <ol style="list-style-type: none"> 1. Filling and packing machinery manufactures - at least 30 bags per minute, size 250g. Package type: bagged. Type of food: paste. 2. Manufactcturers of mortadella type of food (cold cuts). 3. Suppliers of natural ingredients - natural preservative, taurine 4. Manufactures of similar fresh pet food products. 5. Export potential to Italy - they are seeking distributors for their products
15	4WG CO WLL	Vicky Mouwad	Abu Sayba	Food	Coffee Shop	Have been with retail business and market sector for several years. Part of Bahrain Women Society	The company is interested to: <ul style="list-style-type: none"> • expand international business relationship to expand and improve the Bahraini market. • explore potential B2B relationship to expand national business. • seek good quality suppliers of products to fill coffee shop needs like coffee, tea, chocolates, and gift items.

16	Canteena For Food Stuff	Suha Bokhammas	Financial Harbor	Food	food and beverage	Bokhammas Establishment is a leading name in the field of Hardware, Building Materials, house old, Tools and Paints in Bahrain. A family business established more than 184 years ago, we are one of the largest stockiest and suppliers of a variety of products. The Bokhammas Group have grown to have subsidiary companies in different lines of Businesses such as but not limited to: Property management, Events Management, Travel & Tourism, Advertising & Media, Trading local and global, Investments, construction and contracting. .and more. Ms. Suha Bokhammas is an Architect Engineer and a Businesswoman from Kingdom of Bahrain who has been in the business field since the early ages of childhood up to date. Have held different business positions in Bokhammas Group in all departments and it's subsidiary companies.	<ul style="list-style-type: none"> * Vending Machines for Pizza, Pasta, Burger and others *New products of food business *Food packing and food Tupperware (parcels) *Ice-cream production and cones
17	Al Ali marketing advertising space and contracting	Hasan Al Ali	Manama	construction	construction and advertising	I constructed many villas and buildings and been doing maintenance. Also do interior designing. In the other hand for advertising do adds in the streets for various companies like posters in the streets and such.	They would like to meet companies both in construction and advertising; Construction: interior designing like wallpaper, paint effects, designers. Also interested in being a distributor of "Italian Marble" in Bahrain. Advertising: JV with an advertising company.
18	SM Broadcast	Suha Bokhammas Mohammed Akbar	Financial Harbor	PR and media	events management, printing, advertising, media	Bokhammas, family business for over 184 years in different business in the ME.	<ul style="list-style-type: none"> * Media, Advertising, Events Management * Fashion Manufacturers, Factories for Male & Female Clothing (formal, Casual & Smart Casual), accessories *Equestrian business (Customize): Helmets, Saddles, other accessories and jockeys garments too
19	Ebdaa Bank for Microfinance	Ahmed Shehab	Manama	Finance	Micro Finance Bank	Ebdaa Bank's background is to provide financial services to low income clients, including consumers met the self employed, who traditionally lack access to banking and it related services.	We are seeking to develop microfinance, since banks in Italy are becoming more interested in microfinance at the national and local level, and are starting to enter into local partnerships, so we seek to share national experiences.
20	Ocean Travel & Tourism	Suha Bokhammas	Financial Harbor	Tourism	tour operator inbound and outbound	Ocean Travel & Tourism is one of the top reputed Tour operators in Kingdom of Bahrain and the region. We handle both inbound and outbound tours and trip, we do also organize workshops and field trips with our sister companies "SM Broadcast" and "Four Seasons W.L.L.".	Travel & Tourism, tour operator in Italy who can do the ground handling and tours all over Italy as well as hotel bookings and cruise and entertainment programs booking.
21	National Initiative for Agricultural Development	Reem Al Khalifa	Seef District	Agriculture	Non profit - public services activities	National initiative for agricultural development works towards unifying efforts to increase food security and investment in the agricultural sector. To revolutionize the sector through maintaining agricultural lands, introducing the latest technologies, proposing legislation, training the work force, creating job opportunities and spreading awareness in general through the preservation of agricultural land and the introduction of modern agricultural techniques.	Develop & strengthen existing business ties in order to further expand agricultural investment between the two countries. To promote the 9th Bahrain international garden Show 2013 to potential companies and associations specializing in landscaping, flowers, plants, herbal plants, trees, irrigation systems, water management, new agricultural techniques etc. Meet with companies who are willing to invest in the agricultural sector in Bahrain
22	ALFURSAN PLASTIC FACTORY	AliQambar	Manama	Packaging	Producing disposable plastic for food packing like sandwich box, lunch box and different	ALFURSAN PLASTIC FACTORY established on 2006 after 10 year experience in trading in Bahrain Market. ALFURSANconsecutively by Bahraini's management and professional in production and sales, they accept the challenge and started fierce competitionin GCC market and tacked a good share from 8 factories in GCC. We produce disposable plastic for fast food packing use like sandwich box, lunch box and different trays for supermarket and bakeries use.	1- Disposable Plastic distributors. 2- Hotel and restaurant disposable plastic suppliers. 3- Plastic raw material (polystyrene) manufacturer. 4- Plastic machine manufacturer.
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